



PRIVAT PARTNERS

Mr. Niels Henrik Johansen



A Public-Privat Partnership For Proper Sanitation

KASESE MUNICIPAL COUNCIL

Mr. Godfrey Kabbayanga





#### Why One Stop Shop?

"Water it life - Sanitation is Health"

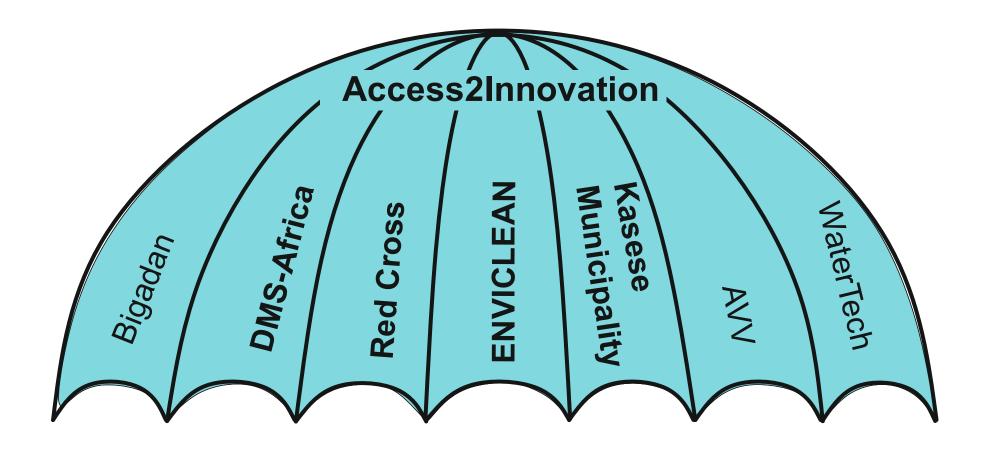
- 2.6 billion people do not have access to there own toilet.
  (2 out of 5)
- 2.4 million children dies from diarrhea per year
- 1.4 million children die due to contact with faeces
  - (> AIDS malaria + TB)
  - 2,000 children die every day in Africa of diarrhea







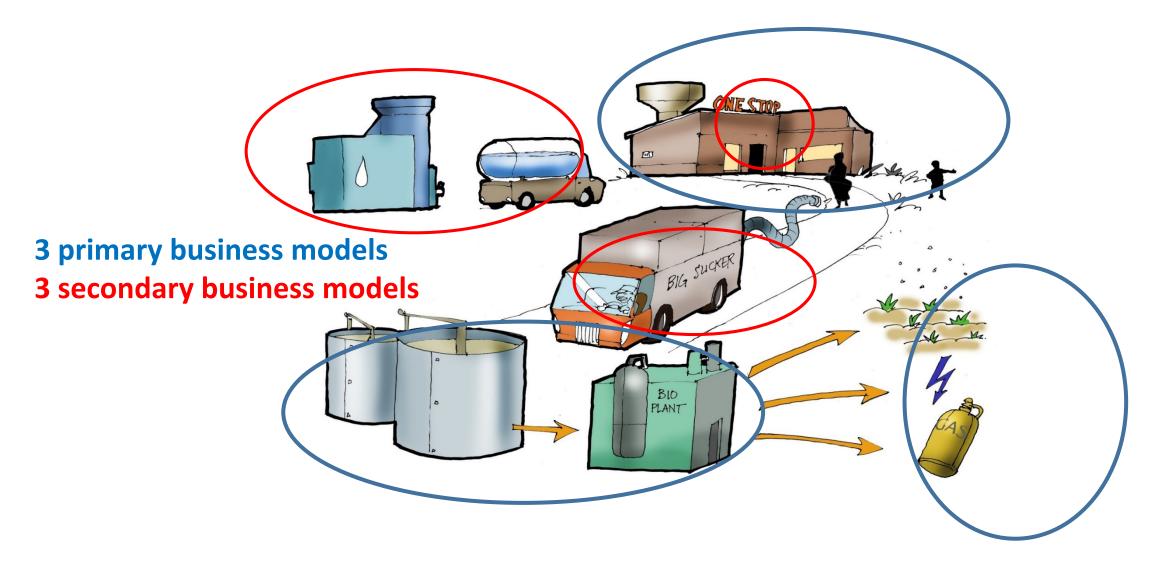
### Public-Privat partnership:



WHO have stated 1§ invested in Water & Sanitary solution will give the government a return of investment of 9§.

# The One Stop Shop combined Businessmodel





### Formulating local organization





Interview of different focus groups

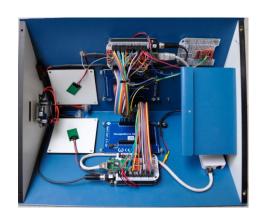


Selection of test site together with Kasese Municipality



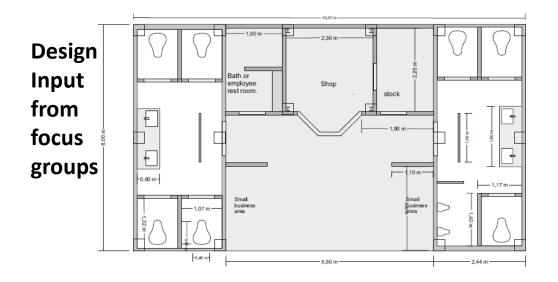
**Meeting with Local stake holders** 

Test of electronic payment system



## Design of One Stop Shop facility







Avoiding typical problems



Secure hygiene trough good cleaning



Local team building



Training in:

- -Business manner
- -Accounting
- -Hygiene
- -Cleaning
- First aid
- Etc.



## Preliminary preparation and tests





Awareness campaign together with local Red Cross branch.







## **Establishing local One Stop Shop**













# Grand Opening Day: 19-11-2014

STOP

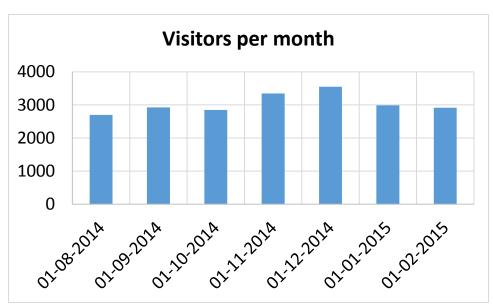
(After 120 day in operation)

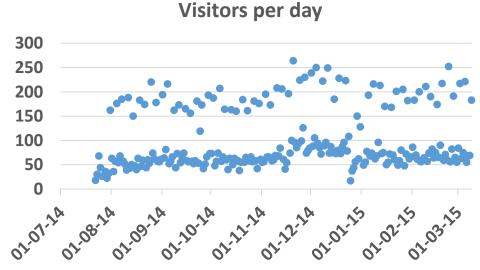


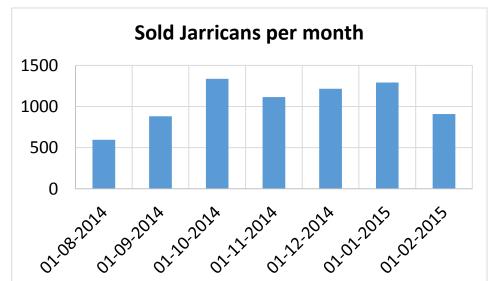


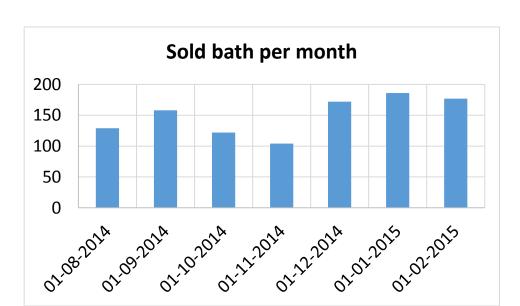
#### Results 7 month of operation











#### Local Impact – Kasese market







**Local authorities reports:** 

- Improved local community health and attitude towards need for proper sanitation
- Improved local environment (no flying toilets) and reduced cost of municipality for waste collection and handling
- Need to launch additional One Stop Shop as demand is increasing

## Next step – Scaling in Uganda







Kasese Municipality has approached Uganda Ministry of Local Government to scale the solution to the 22 larger municipalities in Uganda

## Next step – scaling





- 0,03 USD pr. toilet visit over a 25 year life-span
- Running cost for water, electricity and waste handling will be covered by customer payments and purchase from the shop facility
- Opportunity for adding health clinics, energy shop providing solar cells, bioethanol and improved cook-stoves etc.
- 220 One Stop Shops will yearly provide access to hygiene sanitation for 50 mill. visits
- Access to hygiene toilet will according to WSSCC reduce child diarrhoeal deaths by over 30%

# The fight against poverty can be good business – if we focus on the right problems







**WHO** have stated:

1\$
invested in
Water & Sanitary
will give a
ROI of
9\$